



All of us at Giroux Energy would like to thank all of our loyal customers for entrusting in us to be your energy provider. Once again we are faced with uncertain economic times and continued volatility in the oil markets. We are offering a variety of plans to help protect you and your family for this upcoming heating season. All of these plans offer a great money-saving strategy for stabilizing unpredictable energy prices.

## 2011-2012 PRICE PROTECTION PLANS

- 1. PRE-PAID FIXED PRICE PLAN:** The fixed price for #2 fuel is **\$3.69<sup>9\*</sup>** per gallon (add \$.05 / gallon for BioHeat-B5). With this plan the price will remain fixed for the term of the contract. All you do is make one payment for the year, based on your estimated usage for the season. If for some reason our estimate falls short of our expectations you will be billed at our current cash price.
- 2. PRE-PAID CAP PRICE PLAN:** With this plan you will never pay more than **\$3.69<sup>9\*</sup>** per gallon (add \$.05 / gallon for Bioheat-B5). All you do is make one payment for the year, based on your estimated usage for the season. Your Downside Insurance Premium Fee of .30¢ per gallon (non-refundable) will be included in your total payment. At the time of delivery you will be billed at our current cash price or your cap price, whichever is lower!
- 3. BUDGET CAP PRICE PLAN:** With this plan you will never pay more than **\$3.89<sup>9\*</sup>** per gallon (add \$.05 / gallon for BioHeat-B5). This plan will enable you to spread your payments out equally over an 11 month period beginning in June. Your monthly payment will include a downside insurance of \$.30 per gallon fee (non-refundable). At the time of delivery you will be billed at our current cash price or your cap price, whichever is lower! This payment structure will help eliminate cold weather billing peaks and eliminate you from being exposed to oil price volatility.

**Downside Insurance Premium** – Is the fee our supplier charges us when we buy fixed price gallons and want CAP protection on those gallons. Due to the high volatility of oil prices this fee is extremely high and changes daily

- All Price Protection Plans are in effect from June 1, 2011 thru April 30, 2012. **All deliveries after April 30, 2012 will be billed at our current cash price.**
- Automatic Delivery is a requirement for all plans.
- We will pay you **2%** earned credit on all credit balances, further reducing your heating costs.
- All payments are based on your fuel consumption during a normal heating season.
- ACH Direct Payments from your checking or savings account is available.
- **Call for K1-Kerosene & Propane pricing.**

**Prices subject to change daily. If you are interested in any of these plans or have any questions pertaining to this program please give our office a call. Lock in your price protection and peace of mind today!**

\* Price reflects \$.05/gal. discount if paid by cash or check.

**Thank you. Your business is truly appreciated.**