



Save \$, Reduce Emissions, Preserve Your Equipment

An Energy Efficiency Checkup is good for your budget

Out of sight, out of mind is not the best strategy for maintaining a healthy heating system, but that's exactly what many homeowners do. The only time they call for service is when something has happened and the system has failed. The end result is often a middle of the night emergency service call that might have been avoided.

Your heating system is full of moving parts that work together to provide heat, hot water, and the security of comfort on a cold night. Just like your car, your heating system needs periodic attention to perform reliably and efficiently.

Our service technicians are Certified Energy Conservation Specialists. They are trained to evaluate the overall energy efficiency of your system and your home. With their training in energy efficiency, they can often identify other weatherization needs you may have. Their goal is to help you reduce your fuel budget without sacrificing comfort.

An annual maintenance visit is the very best thing you can do to improve your fuel efficiency and reduce your heating bill. There are eight different checkpoints that will be evaluated.

- **Combustion Efficiency** measures how efficiently your system burns the heating oil you purchase.
- **Stack Temperature** indicates how much heat is escaping up the chimney instead of heating your home.



- **Corrosion** levels can indicate one or more system problems.
- **Hot Water Performance** measures the efficiency of your existing system.
- **Control Systems** communicate with your system to kick on or shut down. Properly maintained controls can produce real fuel savings.
- **Fuel Tank Condition** and tank integrity is checked using an electronic scanner.
- **Fuel Supply Lines and Filters** are critical to the safe operation of your system and can lead to hazardous conditions if they fail.

With proper maintenance, your system will run more efficiently with a potential savings of up to 6% on fuel. You'll generate 5-10% fewer particulates and harmful emissions. And with regular attention, your system could last up to 10 years longer.

Call 797-7111 today to schedule an Energy Efficiency Checkup and save even more with our **Early Bird Special!**



Please continue to reach out to Senators Snowe and Collins to ask them to stop unregulated trading of energy derivatives by huge financial institutions (Wall Street).



Dear Friends,

One of the highlights of our 50th Anniversary Celebration was the unveiling of our new company name and logo. We really appreciate all the positive comments we've received from customers about this new image.

The heating industry is changing. There are more options for heating your home than ever before. Our new name reflects our commitment to you and each of our customers that we can and will provide the best products and services for your heating and energy needs.

There are many ways in which we can help you reduce your fuel needs, improve your energy efficiency and enhance the comfort of your home. You'll read about some of them here in this newsletter. Find more on our website. And as always, we welcome your phone call with questions about your home energy needs.

Remember to consider one of our Price Protection Plans. This is the best way to provide peace of mind and eliminate price volatility. Information is available now.

Enjoy the beautiful summer ahead and rest assured that we've got your comfort in mind as the heating season approaches..

Warmly yours,
Steve Giroux

How safe is your oil tank?

Avoid an unpleasant surprise and home health hazard. Sign up for our TankSure® program and our Certified Energy Efficiency Specialists will inspect your tank and test it to determine the level of corrosion inside the tank that may cause it to fail. Benefits of this program include:

- Homeowner's Insurance Discounts - check with your agent
- \$1,000 toward tank replacement if necessary
- Peace of mind against unexpected leaks

The TankSure® program is available for just \$49.95 per year. That's just an extra \$4.55 per month for our budget plan customers. Call us at 797-7111 today for more information!



Tax Credits, 0% Interest, plus 30% Savings Potential

The time is right. Upgrade now and save!

Does your heating system seem to run constantly? Do you wonder if your home is as warm as it should be? If so, it might be time to consider upgrading to new energy efficient equipment. If the fuel savings and enhanced comfort aren't incentive enough, consider the additional programs that will offset some of the out of pocket costs.

Tax Credits

There has been quite a lot of discussion about Energy Tax Credits in the federal stimulus package. It may not have occurred to you that these tax credits apply to heating equipment. Homeowners can receive a tax credit of 30% of the cost of energy efficient improvements and equipment up to a limit of \$1,500. Efficiency Maine offers an additional rebate on some heating equipment. Visit our web site and click on the link.

18 Months Same as Cash!

We can also offer up to 18 months same as cash (no interest, no monthly payment) for the purchase of new Buderus equipment. Buderus is one of the leading manufacturers of high efficiency energy equipment in the world. This is a great deal but only applies to Buderus equipment. For information about this program and requirements for qualification, please give us a call or send us an email.

Up to 30% Savings? Really?

Your heating system doesn't have to be ancient to be extremely inefficient. In fact, systems that are 15-25 years old might not be as productive as new equipment. Still, if a system is running well with routine maintenance it might be hard to justify ripping it out and spending thousands of dollars on new equipment...even with the additional incentives of the tax credit and special fi-



Our installation team - Chris and Norm

nancing. Many folks wait until there is an irreparable system failure.

We checked in with a customer who made the decision to upgrade several years ago just to see how things were going and if all was well with the new heating system. "Our old heating system was about 20 years old and seemed to be running all the time" reported Ayres Stockly, who has been a customer since 2003. "We have an older home, but the system was burning a huge amount of oil and not doing an efficient job of heating our house. When the new system was put in, there was a noticeable difference in heating consistency throughout the house, and the system was running half as much."

What makes the new equipment so much more effective? Today's equipment is outfitted with much more sophisticated controls that monitor and regulate the operation. "The new heating system monitors the outside temperature and adjusts the inside temperature accordingly," explains Stockly. "It is 'smart' technology that is simple to use."

By installing the new heating system, Stockly uses approximately 33% less fuel each heating season.

Not all homeowners will experience such a significant savings as this but it certainly provides a compelling case for upgrading. If you have questions, please contact our Energy Experts today.

Isn't it time you considered our Budget Price Protection Plan?

"Last year was the first time I did the budget payment plan – prior to that, I paid up front," said F. Johnson, a senior citizen on a fixed income. "Over the years I had never read the budget plan, then last year with the way the stock markets were, I thought, 'I better look at this; I'm tired of taking money out of my savings.' I didn't realize this plan would also cap your price, and when I saw that I thought, 'Oh, wow!' I knew I could swing the monthly payment and leave my savings alone. It's a chance everyone takes, but last season there were a couple of fills that would have been more if I hadn't been on it."

We had an early spring and anticipate many warm summer days ahead but it's not too early to begin planning for next winter's heating season. Once again we will be offering our Price Protection Plans — **Budget Cap Plan or Pre-Paid Fixed and Cap Price Plan** This is the best way to protect yourself from spikes in oil prices during the unpredictable heating season.

Specifics on each of our Pricing Plans are now available. Please email girouxenergy@maine.rr.com if you are interested in more information or give us a call at 797-7111.

Your email address could be worth \$100!

Would you like to win a \$100 Gift Certificate to use toward the purchase of Giroux oil or propane? Someone will. Just for providing email information. Submit your email to us and we will enter your name in a drawing for \$100. Deadline is June 30th. Winner will be announced via email. We'll also draw four names who will each receive a four pack of SeaDogs tickets.

By providing your email, you will also be eligible to receive updates and special offers. Don't wait. Send a note to info@girouxenergy.com.

Propane Equipment Qualifies for Tax Credits and Special Financing

More and more homeowners are turning to Propane as a backup and even a primary source of heat. In fact, Propane usage in Maine has almost doubled since 2004. You can save money and earn tax credits for selecting certain types of propane heating equipment. Wall-hung gas heating systems and energy efficient Hot Water Heaters are among some of the items that qualify.

Propane is also an environmentally friendly alternative to wood for your fireplace. When considering Propane, remember that we can handle all of your Propane equipment, service and delivery needs. Please call or email for more information.